



2022 AT A GLANCE

Advancements and Recognition

Cub Scout Rank Advancements

1,824



Scouts BSA Rank Advancements

1,350

Eagle Scouts

150



Cub Scout Adventures

7,184



Merit Badges

6,662

Top Three Most Popular Merit Badges:

Citizenship in Society



323

Swimming



297

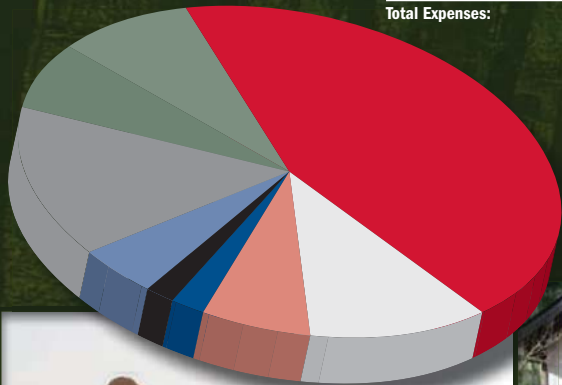
Nature



204

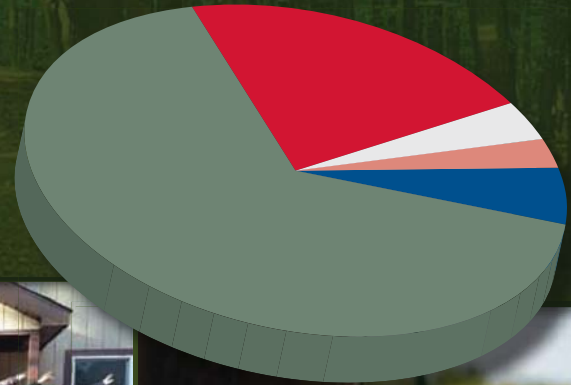
EXPENSES

Employee Compensation	\$1,715,774
Employee Benefits & Taxes	\$445,424
Professional Fees	\$250,959
Scholarships	\$72,261
Recognitions	\$62,500
Insurance and Service Fees	\$177,952
Program & Supplies	\$567,118
Capital Expense	\$286,794
Occupancy	\$339,310
Total Expenses:	\$3,918,092



REVENUE

Fundraising Support	\$869,048
United Ways & Grants	\$147,975
Popcorn Sales (net)	\$106,356
Investment Income	\$236,021
Program Revenue	\$2,765,974
Total Revenue:	\$4,125,374



20 New Units started:

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- Troop (Girl) 0001 chartered to St. Peter's Episcopal Church in Lewes
- Family Pack 3176 chartered to Rotary Club of Salisbury
- Family Pack 3478 chartered to Moose Lodge #654 in Salisbury
- Troop (Girl) 1024 chartered to Wyoming UMC
- Troop (Girl) 1534 chartered to Harrington Moose Lodge #534
- Troop (Boy) 1910 chartered to VFW Post #8802 in Smryna
- Family Pack 3008 chartered to Tasley Volunteer Fire Department in Tasley, VA

- **76.45% retention rate over all programs with 2.34% market share**
- **1,516 new Scouts recruited at all levels**
- **10.3% membership growth**



Ways to Give

Go To
www.delmarvacouncil.org/give
to make an online contribution

**NOW ACCEPTING
CRYPTO CONTRIBUTIONS**
www.delmarvacouncil.org/crypto



*Webelos Arrow of Light Scout
Pack 837, Jacksonville, FL,
Lone Scout in our virtual Cub
Scout Program during COYD,
graduated to Scouts BSA in
a virtual AOL ceremony. His
mother said "Thank you! I know
he enjoyed the virtual meetings
and liked having the chance to
meet Scouts in other places."*

2023 FRIENDS OF SCOUTING ENROLLMENT

I WOULD LIKE TO JOIN THE SUSTAINING DONORS CLUB!

By making a recurring annual donation you'll be helping Scouts for years to come. **Join today!**

This is an annually recurring gift and will continue until you request otherwise. Your gift can be made using monthly, quarterly, or annual installments.

I WOULD LIKE TO SUPPORT SCOUTING AT:

- | | |
|--|---|
| <input type="checkbox"/> \$250 First Class | <input type="checkbox"/> \$500 Star |
| <input type="checkbox"/> \$750 Life | <input type="checkbox"/> \$1,000 Eagle |
| <input type="checkbox"/> Monthly Amount \$ _____ | <input type="checkbox"/> Other \$ _____ |

About you: (please print)

Name: _____

Address: _____

City/State/ZIP: _____

Phone: _____

Email: _____

District: _____

Unit and/or community: _____

(i.e., Troop 1, Levies)

My company does matching gifts

My Company: _____

Bill Me: (Payments to be completed on or before 12/31)

One Time (month): _____ Quarterly

Monthly

Signature _____ Date _____

Other Payment Options:

Cash Check # _____

I prefer to pay by Credit Card:

Credit Card # _____

Expiration Date: _____ CVV: _____

(check one) MC Visa Discover AMEX

One Time Quarterly Monthly Charge

Signature _____ Date _____

Yes, I agree to pay the 3% credit card charge so that 100% of my gift goes to support Scouting.

The Boy Scouts of America has been shaping the lives of our youth since 1910. Scouting exists because of the volunteer and financial support provided by the community. The best way to support the Boy Scouts of America financially is by making a contribution directly to the Del-Mar-Va Council.

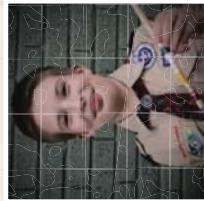
By giving to your local BSA council, you are directly supporting Scouting programs where you live – programs that clean up your parks, gather food for the area needy, and even help your community prepare for disaster.

The Del-Mar-Va Council is funded by a variety of sources, including: direct contributions, special events, annual popcorn sale, foundation grants, the United Way, and program/activity/camping fees. With your support, the Del-Mar-Va Council can bring the nation's highest quality Scouting programs to many more youth throughout the peninsula.

302-622-3300



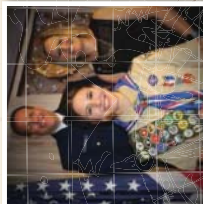
development@dmcv.org



Tyler K., Virtual Webelos Scout, Arrow of Light Crossover to Scouts BSA

Jenna S., First Female Eagle Scout in Del-Mar-Va Council, Kent Island Elis Lodge Troop 1496, Stevensville, MD, Mount St. Mary's University Communications

"In the summer of 2019 at Camp Rodney, I was the ASPL and all the girls were bickering and not getting along, the night before one of the girls broke her wrist tripping over a nylon cord. The Scoutmaster had to go home with her daughter who broke her arm. I went to chapel service that evening and stayed after to speak with the Chaplain. He asked me if I was going to get my Eagle and I told him I was not sure yet. The Chaplain stopped me mid-sentence and asked if he could pray for me. I have never had anyone ask me that before and I accepted his offer. Everything improved after that!"



"Becoming an Eagle Scout has taught me confidence and leadership. Both are valuable character traits that will help me as I pursue a career in the Military. Thank you to the leadership of Troop 754 in East New Market, MD."

Colton Holliday

Chesapeake Wood Products, Cambridge MD
Neck District Vol Fire Co

BOY SCOUTS OF AMERICA

Del-Mar-Va Council, BSA
1910 Becken Powell Way
Dover, DE 19904



BOY SCOUTS OF AMERICA[®]
DEL-MAR-VA COUNCIL

2022 Annual Summary

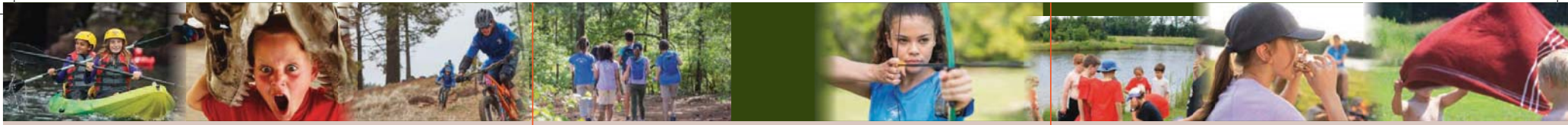


Alaina W., I was always following behind my brothers in scouting. When they announced they were opening up scouts to girls, I immediately knew I wanted to form a troop with some friends and be the first Eagle scout out of my siblings!



Jacob M., During the completion of Jacob's Eagle project he had to overcome some obstacles of poor product quality, extended production time, difficult physical labor, and management of personnel to complete the actual work. Jacob learned project management, people management, and some engineering skills. He determined "that his position as a leader was not above his workers, not behind his workers, but with his workers, to get the job done".

Please make check payable to: Del-Mar-Va Council, BSA



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DEL-MAR-VA COUNCIL

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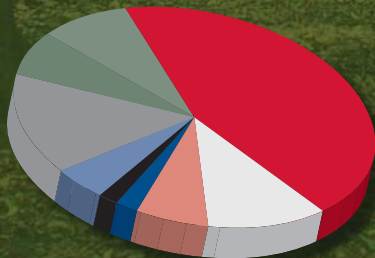
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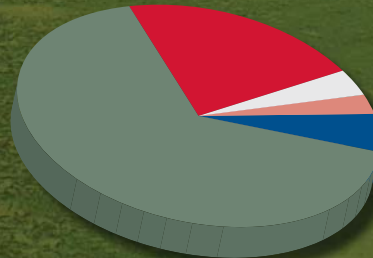
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 \$750 Life \$1,000 Eagle
 Monthly Amount \$ _____ Other \$ _____

About You: (please print)

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City/State/Zip: _____
Phone: _____
Email: _____
District: _____
Unit and/or community: _____
(i.e., Troop 1, Lewes)

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My Company: _____

Bill Me: (Payments to be completed on or before 12/31)

One Time(month): _____ Quarterly

Monthly

Signature _____ Date _____

Other Payment Options:

Cash Check # _____

I Prefer to Pay by Credit Card:

Credit Card # _____

Expiration Date: _____ CVV: _____

(check one) MC Visa Discover AMEX

One Time Quarterly Monthly Charge

I would like to cover the 3% credit card fee so that 100% of my donation can benefit a Scout.

Signature _____ Date _____

DEL-MAR-VA COUNCIL, BSA

302-622-3300 | www.dmvc.org/give



NOW MORE THAN EVER TIMELESS VALUES



The BSA's mission is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Scout Law. Scouting is a program that contributes positively to the lives of America's young people. Inclusion and mutual respect are traditional Scouting values integral to building character, developing values based leadership, and promoting good citizenship.

Our priority is to bring the benefits of Scouting to more youth while remaining true to our mission.



THE PROMISE

Every week millions of Scouts raise their hand and make a promise. It's more than just a pledge to an organization. It represents a lifelong commitment to them and to the community they share.

It takes another kind of promise – the one within themselves – to help them grow into productive adults. Promises are what Scouting in our council is all about.

Everyday, Scouts and their families participate in learning and activities centered on achieving three aims: character development, citizenship training and personal fitness.



Please make check payable to: Del-Mar-Va Council, BSA
1910 Baden Powell Way, Dover, DE 19904
302-622-3300 • delmarvacouncil.org

CONFIDENCE

Through Scouting programs, young people are introduced to fun and exciting new experiences that help them learn about our world. Just as important, they are challenged to find new strengths within themselves. With each success, their confidence, self reliance and sense of worth become stronger. That strength helps them to make the right choices as they are confronted with difficult challenges.

ACHIEVEMENT

We see fitness as a promise made to one's self. Scouts learn to develop both physically and mentally strong, which helps them to become healthy adults with integrity. Through our programs, Scouts grow physically, mentally and morally. They develop a strong sense of well being and the determination to achieve their goals.

PRINCIPLES

There is a sense of pride in knowing that every week in every neighborhood, caring, dedicated volunteers gather, to teach our youth the virtues of the Scout Law.

TEAMWORK

Scouts learn the value of teamwork through successful experiences that teach them to trust themselves and others. Through small groups, such as dens and patrols, Scouts develop interpersonal skills and gain self-confidence to achieve goals. Not only do they learn practical skills in leadership, they also discover what it is like to work well with others and develop an appreciation and respect for our environment. Scouts learn lessons that last a lifetime.

2023 RECOGNITION OPPORTUNITIES

This beautiful fully embroidered 9-part patch set will be available over the next 8 years with one Council strip issued each year as indicated. Donors who collect all 8 Council strips will automatically receive the Scout Oath center octagon! The red border set is available to donors giving at the \$250 level (only \$21/month) and the silver mylar border set for those giving at the \$500 level (\$42/month).



DOUBLE YOUR GIFT TO SCOUTING

Does your company have a matching gift program? You can double your support to Scouting by simply filling out the necessary forms from your Human Resources Department. Check out our list below for some of the companies in our area that have a matching program..

*Companies that offer Matching Gifts

Abell Foundation	Dell Corporation	Novartis
AstraZeneca	Deutsche Bank	Oppenheimer Funds
3M Foundation	Dow duPont	Oracle Corporation
Allstate	Ecolab Fdn	Pepsico
American Airlines	Eli Lilly and Co.	PepsiCo Foundation
American Express	Erickson Retirement	Perdue Chicken
AIG	Exelon Corporation	Pfizer
AON	Exxon Corporation	Pharmacia
AT&T Foundation	Fannie Mae	Pitney Bowes, Inc.
Bank of America	First Data	PNC
BD Associates	Freddie Mac	Prudential
Black & Decker	Gannett Foundation	Rockwell Collins
Boeing Company	Geico	Rockwell
Brinks	GlaxoSmithKline	International
Brinks Home Security	Goldman, Sachs	Sabre Holdings
British Petroleum	Harley-Davidson	Safeco Insurance Co
Carmax	Financial Services	Sallie Mae Fund
Capital One	Hewlett-Packard	Starbucks
Charles Schwab	Home Depot (The)	State Farm
Chase Manhattan Chevron/Texaco	J.P. Morgan Chase	T. Rowe Price Tyco
Choice Hotels	Johnson & Johnson	U. P. S. Foundation
Cigna Foundation	Kemper Insurance	U. S. Bancorp UBS
Cisco Systems, Inc.	Kimberly-Clark	Verizon
CITICORP	Kraft Foods	Walmart
Foundation	LexisNexis	WaWa Inc.
Citigroup	Microsoft	Wells Fargo
Coca-Cola Company	Mellon Financial	WL Gore
Compaq Computer	Merck Company	
CSC	Northern Trust	
	Northrop Grumman	

***Check with your HR department if your company is not listed to see if they have a matching gift program**

SUCCESS

Scouting has programs that are designed to prepare young people at every level for success as adults, whether that involves Cub Scouts acquiring basic skills, Scouts BSA earning awards for lifesaving, or youth gaining outdoor skills.

COMMUNITY

Community service programs such as Scouting for Food, Good Turn for America, conservation improvements and individual Scout service projects are just some of the ways Scouts demonstrate their commitment to their community. Scout packs, troops, crews and posts have provided thousands of hours of community service to benefit all of our neighborhoods.

LEADERSHIP

In an age where young people are confronted with so many negative influences, Scouting provides guidance and role models built upon the timeless values of our families, friends and communities. Scouts gain a solid foundation of values that help them to become productive citizens and effective leaders. As adults, many Scouts honor these traditions, by returning to serve as adult leaders and positive role models for the next generation.

YOUR PROMISE

The success of Scouting depends on those who support it. That includes the work of adult volunteers, the encouragement of parents and the financial assistance of Friends of Scouting. After all, providing a quality program to a growing number of Scouts becomes more expensive each year. Your generous gift does more than simply cover our expenses. It serves as your personal promise to our Scouts today and our community tomorrow.

PLEASE MAKE THAT PROMISE TODAY.



CUB SCOUTS: K THRU 5TH

Cub Scouting is fun for the whole family. In Scouting, boys and girls have fun with hands-on learning and achievement that puts kids in the middle of the action and prepares them for today - and for life.



SCOUTS BSA: 6TH THRU 12TH

Service, community engagement and leadership development become increasingly important parts of the program as youth lead their own activities and work their way toward earning Scouting's highest rank, Eagle Scout.



VENTURING: 14 TO 20 YEARS OLD

Venturing is youth-led and youth-inspired. Youth acquire life skills and gain experiences that will prove to be valuable regardless of where their future takes them: leadership, event-planning, organization, communication, responsibility - the list goes on!



EXPLORING: 14 TO 20 YEARS OLD

Exploring provides exciting activities and one-on-one mentorship for youth looking to discover their future. This program gives career education and development of vocational interests.