

Welcome Chairs and Captains! Thank you for helping us provide state of Delaware employees with the opportunity to learn about and connect with local charities. This Training is about 30 minutes long and will include details on the campaign as well as guidance on fundraising and special events. It will be available to you throughout the campaign on the Resources for Chairs & Captains page on the SECC website at secc.Delaware.gov. The SECC Coordinator will notify you of any changes or updates.

Chair & Captain Training Overview Campaign Background Past Campaign Contributions Roles & Responsibilities Employee Participation Employee Pledges Reporting Paper Pledge Donations Safeguarding Donations Special Events & Fundraising Activities Promoting the Campaign Resources for Chairs & Captains

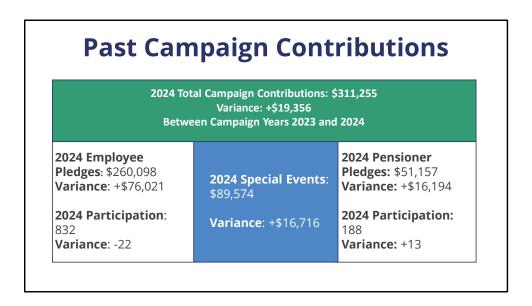
In this training, we'll briefly go over the campaign background, take a look at past campaigns, and discuss roles and responsibilities of key SECC players. Then we'll talk about how employees can participate in SECC, and we'll dive a little deeper into Chair and Captain responsibilities for assisting with Employee Pledges, Reporting, and Safeguarding donations. We will also provide guidance for special events and fundraising activities. Finally, we'll talk about how you can promote the campaign to your agency and where to find resources.



Campaign Background: SECC was established to connect state employees with charitable organizations that benefit the health and welfare of all Delawareans. And the campaign provides employees with convenient and safe ways to make contributions through payroll deductions and one-time donations to one or more charities of their choice.



It's important to look back at previous campaigns to help plan and set goals. This chart shows the last twelve years for campaign contributions. You can see that SECC has had high and low contribution years. Some of the challenges that SECC faces may be related to the state of the economy in certain years, and donor fatigue.



Total Campaign contributions can be broken down in 3 parts

- 1. Employee Pledges
- 2. Special Events/Fundraising activities
- 3. Pensioner pledges

The top row shows that total campaign contributions for 2024 were over \$300,000, which is an increase of approximately \$19,000 from the 2023 campaign.

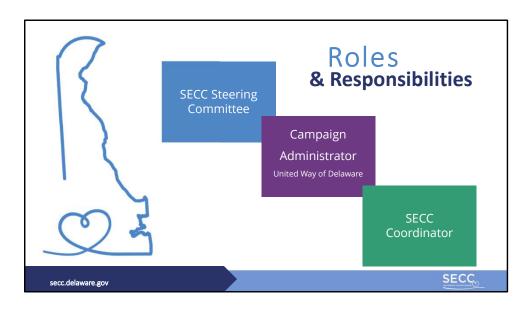
The left column shows that employee pledges, which include ePledges and paper pledges, were slightly over \$260,000, which is a \$76,000 increase from the 2023 campaign. Participation went down by 22 employees.

The center column shows that employees raised over \$89,000 in special events, which is an \$16,000 increase from 2023.

The right column shows that pensioners pledged over \$51,000, a significant increase of more than \$16,000 from the 2023 campaign and participation went up by 13 pensioners.



The goal for the 2025 campaign is to raise \$300,000.



The SECC Steering Committee consists of 7 members including: The Secretary of the Department of Human Resources who serves as Chairperson, the Secretary of the Department of Finance, and five state employee members. The steering Committee develops all necessary schedules, policies, and procedures to implement Executive Order 22. This includes reviewing applications from charitable organizations to ensure that they meet eligibility criteria, selecting the Campaign Administrator, and generally overseeing management of the campaign. You can learn more about who serves in these roles by visiting the Steering Committee page of the SECC website.

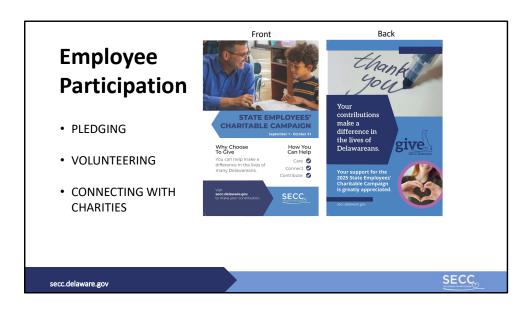
United Way of Delaware is the Campaign Administrator. They manage ePledge, collect and distribute donations to participating charities, and create SECC marketing materials like incentive posters, pledges, report forms, and pensioner mailer forms.

The SECC Coordinator provides administrative support for the Steering Committee and the Campaign Administrator, as well as being the primary contact person for Chairs, Captains, and charitable organizations.



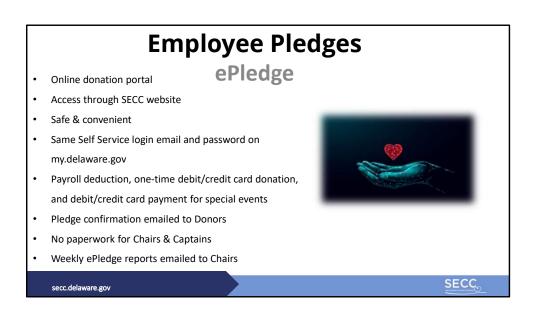
Chairs and Captains are nominated by leadership to help promote the campaign to employees in their agency. There are usually one to two Chairs for each agency, and they are the lead SECC representatives for their agency during the campaign. Many agencies also have Captains who represent different sections of their agency. And there are always informal employee volunteers that help with different tasks. Team structures are different for each agency and can be changed to meet your needs, but there should always be a Chair leading your Agency's campaign efforts.

In addition to promoting the campaign, both chairs and captains are responsible for assisting employees with pledges as needed, and collecting, safeguarding, and reporting donations from employees in their agency to United Way. Employees that need your assistance can find your contact information listed on the Agency Chair and Captain page of the SECC website. Contact the SECC Coordinator if you need to update your contact information.



State employees can participate in SECC by pledging, volunteering or contributing to agency fundraising activities, or by connecting directly with charitable organizations.

To help spread the word about the campaign, the poster pictured here can be posted in offices and state buildings where employees are working. Contact the SECC Coordinator to order posters for your agency.



Employee pledges.

Chairs and Captains should encourage employees to use the online donation portal called ePledge. ePledge can be accessed through a link on the homepage of SECC website. ePledge is safe and convenient; employees can log-in to ePledge using the same Self Service login email and password as on My. Delaware.gov using a non-state email address). Through ePledge, employees have the option to pledge payroll deductions or one-time credit card donations to one or more of this year's participating charities. Credit card payments for particular special fundraising events may be made as well. ePledge sends email confirmations to donors and does not require any paperwork for Chairs and Captains. ePledge also sends Chairs weekly email reports for their agency during the campaign so teams can track their agency's progress.

Employee Pledge Paper Pledge Payroll deduction or one-time cash or check donations Chairs & Captains are responsible for assisting employee with pledge forms Chairs & Captains are responsible for collecting, safeguarding, reporting pledges Available as a fillable PDF on SECC website Contact SECC Coordinator for 4-part paper pledge form

Employees that don't have access to computers may use paper pledges to pledge payroll deductions or one-time cash or check donations.

Chairs and Captains are responsible for assisting employees who need help completing these forms, as well as collecting, safeguarding, and reporting all paper pledge donations from employees in their agency.

Paper pledges are available to chairs, captains, and employees as a fillable PDF on the SECC website. Please contact the SECC coordinator if you need the 4-part pledge form.

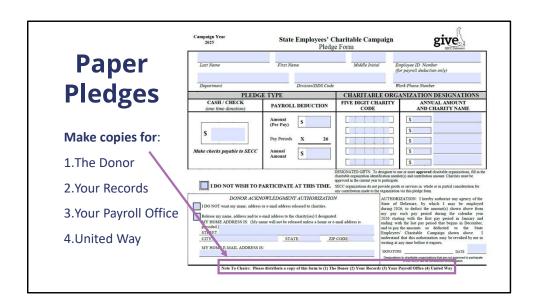
The next few slides will show examples of completed paper pledges for your reference.

	Campaign Year 2025		Charitable Campaign ge Form	give
	Last Name Department	First Name Division/DDS Code		Employee ID Number (for payroll deduction only) Work Phone Number
	PLEDG	F TVPF	CHADITADI FORC	GANIZATION DESIGNATIONS
Paper	CASH / CHECK (one time donation)	PAYROLL DEDUCTION	FIVE DIGIT CHARITY CODE	ANNUAL AMOUNT AND CHARITY NAME
Paper Pledges Payroll Deduction	S Make chycks payable in SECC	Amount (Per Pay) Pay Periods X 26 Annual Amount S		S
Donation	I DO NOT WISH TO P	ARTICIPATE AT THIS TIME.	charitable organization identification ma approved in the current year to participat	ods or services in whole or in partial consideration for
	DONOR ACKN I DO NOT want my name, address. Release my name, address and/or e- MY HOME ADDRESS IS: (My na provided.) STREET: CITY.	REZATION: I hereby authorize any agency of he f Delware, by which I may be employed 20%, to deduct the amount(s) shows above from each of the property of the alternative property to the property of the alternative property which the last pay present that begain in December, where the property of the departy of the shows the last pay present that begain in December, by the amounts so deducted to the State et Charithde Campaign shows above I of that this authorization may be revoked by me in any time Property of the property of the area whose before it expires.		
	MY HOME E-MAIL ADDRESS IS	*	SIGNATI	
	Note To Chairs: Pleas	e distribute a copy of this form to (1) Th	e Donor (2) Your Records (3) You	r Payroll Office (4) United Way

Employees can use Paper Pledges for Payroll Deduction Donations. Chairs and captains should ensure the paper pledge forms are filled out correctly. First, employees should fill out all fields at the top of the pledge form including: Last name, first name, and middle initial; employee ID number; Department name and DDS code; as well as a daytime phone number. Next, Under "Pledge Type" The Cash/Check section should be left blank. The donation amount should be written in the section called PAYROLL DEDUCTION. The amount to be deducted from each paycheck should be entered in the section called Amount (Per Pay). Employees should multiply that amount by 26, which is the number of pay periods in one calendar year. The annual amount should be entered in the section called Annual Amount. Then, Under "Charitable Organization Designations", employees can enter the five-digit codes and names of the organizations that they wish to support. They can also designate the amount that each charity will receive from their total donation. In this example, the employee is pledging an annual amount of \$26 and splitting that amount among 5 different charities; the first charity listed will receive \$10, the second and third charities will receive \$5 each, and the fourth and fifth charities will receive \$3 each for a total of \$26. Under "Donor Acknowledgement Authorization", employees will either check that they DO NOT want their contact information released to charities, OR they can enter their name, address, and email in order to receive acknowledgement from the charities they're supporting. Finally, Employees pledging payroll deductions must sign and date the Authorization section.

Division/DDS Code	(for payroll deduction only)	
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Employees can also use Paper Pledges for One-time Donations with cash or a check. Chairs and captains should ensure that the paper pledge form is filled out correctly. First, employees should fill out all fields at the top of the pledge form including: Last name, first name, and middle initial; employee ID number; Department name and DDS code; as well as a daytime phone number. Next, Under "Pledge Type" the donation amount should be written in the section called "CASH/CHECK (one-time donations)". Please note that checks should be made payable to SECC. The Payroll Deduction section should be left blank. Then, Under "Charitable Organization Designations", employees can enter the five-digit codes and names of the organizations that they wish to support. They can also designate the amount that each charity will receive from their total donation. In this example, the employee is pledging \$20 cash and splitting that amount among 5 different charities; the first charity list will receive \$10, the second charity will receive \$5, the third charity will receive \$3, and the fourth and fifth charities will both receive \$1 for a total of \$20. Finally, Under "Donor Acknowledgement Authorization", employees will either check that they DO NOT want their contact information released charities, OR they can enter their name, address, and email in order to receive acknowledgement from the charities they're supporting. Employees using the paper pledge form to donate cash or checks do not need to sign the Authorization section, this is used for payroll deductions only.



The message in the box that appears here is printed on the bottom of all paper pledge forms. This is a reminder that, as Chairs and Captains you are responsible for providing copies of all paper pledge forms for

- 1. The donor
- 2. Your own records
- 3. Your agency's payroll section (for payroll deductions)
- 4. United Way of Delaware

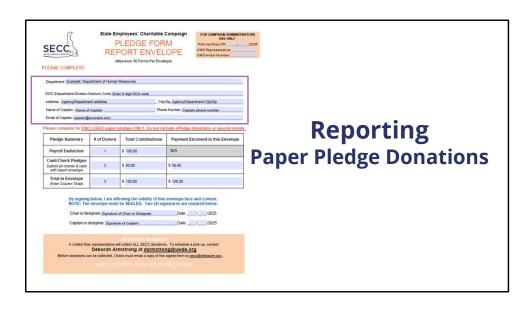
	Campaign Year 2025		Charitable Campaign ge Form	give
	Last Name Department	First Name Division/DDS Code		Employee ID Number (for poyroll deduction only) Work Phone Number
D	PLEDG	E TYPE		GANIZATION DESIGNATIONS
Paper	CASH / CHECK (one time donation)	PAYROLL DEDUCTION	FIVE DIGIT CHARITY CODE	ANNUAL AMOUNT AND CHARITY NAME
Pledges Do Not Wish to Participate	Make checks payable to SECC	Amount (Per Pay) S Pay Periods X 26 Annual S Amount S		S S S S S S S S S S S S S S S S S S S
	I DO NOT WISH TO P	ARTICIPATE AT THIS TIME.	charitable organization identification use approved in the current year to participat	nber(s) and contribution amount. Charities must be te. ods or services in whole or in partial consideration for
	I DO NOT want my name, address Release my name, address and/or e- MY HOME ADDRESS IS: (My na provided.) STREET. CITY:		State o daring 2 and page 2026 state of a may pay 2026 state ending v and to p. Employer p. CODE inderstate	RIZATION: I hereby authorize any agency of the Delaware, by which I may be employed OZO, to defeort the amount(s) shows above from each poy period during the calendar year with the last pay period that begins in Deember, with the last pay period that begins in Deember, sy the amounts so deducted to the State esses Charitable Campaign shown above. I did that this authorization may be revoked by me in ta any time before texpures.
	MY HOME E-MAIL ADDRESS IS	*	SIGNATI	TRE DATE one to charitable organizations that are not approved to participate in the SECC will be considered undesignated.

As mentioned, there are many ways for employees to participate in SECC outside of monetary donations. Many employees participate in charitable giving outside of SECC and that it OKAY.

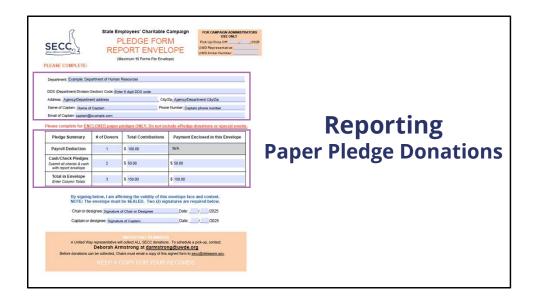
Employees that do not wish to pledge a donation can still use the paper pledge form, as well as ePledge, to mark that they do not wish to participate at this time by (1) filling out the fields at the top of the form and (2) checking the box labeled "I do not wish to participate at this time."

PLEASE COMPLETE:		PORT ENVEL aximum 15 Forms Per Envelo	UWU Aligar Number:	
DDS /Department-Division-5	lection) Code:			
Address		Cityl	Zo_	
Name of Captain:		Phon	Number:	
Email of Captain:				_
Please complete for ENC	LOSED paper p	ledges ONLY. Do not inc	tude ePledge donations or special events	Donorting
Pledge Summary	# of Donors	Total Contributions	Payment Enclosed in this Envelope	Reporting
Payroll Deduction		s	N/A	
Cash/Check Pledges Submit all checks & cash with report envelope		s	s	Paper Pledge Donations
Total in Envelope Enter Column Totals		s	s	
NOTE: The Chair or de: Captain or c	envelope must signee: esignee: v representative with Deborah Arr in be collected, Chi	be SEALED. Two (2) sig	signed form to seco@delaware.gov.	

We will now go over examples and instructions for pledge and special fundraising event reporting. Chairs and Captains should report paper pledge donations to United Way as frequently as possible AND separate from special fundraising events. It is important to have pledges and donations regularly picked up during the campaign and NOT hold them until end of the campaign. The form pictured here (and available on the Resources for Chairs and Captains page on the SECC website) should be used to report paper pledge donations to United Way. This form can only report up to 15 pledges – use additional report forms when reporting more than 15 pledges.



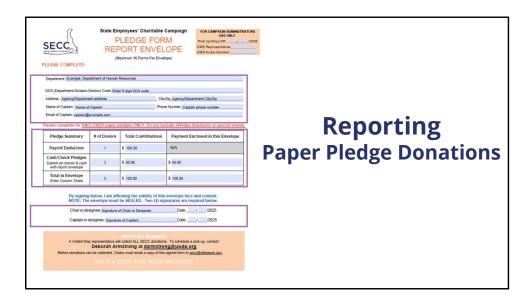
At the top of this report form (1), Captains should enter their department name, DDS code, work address, and their name and daytime contact information.



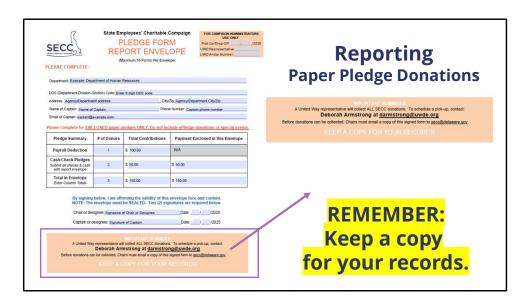
Then, enter the donation information in the table here (2)

In this example, this section of the Dept of Human Resources had one employee who used a paper pledge form to donate \$100 through Payroll deduction. And there were two employees that used paper pledges whose donations amounted to \$50 cash. In total, there were 3 donors, contributing a total of \$150, but there is only \$50 cash to be collected by United Way.

THEN the agency chair (or designee) should re-count the donations and verify the contribution totals on the report.



(3) Once the captain and chair (or designee) both count and verify the donation information, they should both sign and date the report.



When the report form is complete, the Chair should make a copy for their records AND send a copy to the SECC Coordinator as noted in the Important Reminder at the bottom of the form. Put all pledges and donations in a large envelope and attach the report form to the envelope. Make sure the envelope is securely sealed.

Chairs can contact Deborah Armstrong from United Way to collect donations. Her contact information is listed in the Important Reminder at the bottom of the form.



Many employees may be working remotely. We understand that a lot of communication as well as transferring of pledge information may occur over email. Chairs and captains must use egress to securely send emails containing documents and/or sensitive information such as employee ID numbers.

Additionally, Until donations are collected by United Way, all cash, checks and pledge forms should be safeguarded under lock and key.



Special Events & Fundraising Activities

Agency fundraising events may be in person designed in a way that maintains the safety of state employees or virtual.

Over the last couple of years many teams converted their traditional agency events into virtual ones. For example, food sales could be preordered and delivered, online silent auctions can be posted on agency intranets, and games and competitions taken place outdoors. Work with your agency to discover the best format that accommodates your agency operations and staff.

For more ideas, see the Resources for chairs and captions page on the SECC website.



Employees can pay for special events and fundraising activities using various payment methods, including online with a credit card. If credit card payments for special events will be utilized and before you start promoting your event, contact the SECC coordinator to create an event in ePledge where employees may make their payment for your event.

PLEASE COMPLET	(Ma	ORT ENVE	U	WD Andar Number	
Department:					
DDS (Department-Division	on-Section) Code		City/Zip		
Address: Name of Captain:		Dhy	one Number:		
Email of Captain:			one realised.		Donorting
Name of Event:					Reporting
		L EVENT MON Only) (DO NOT inclu			
Name of Approved Charity	Agency 5-Digit Code	Total Cash	Total Checks	Total Gift	Special Events &
		s	S	S	-
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			1		i anaraising
		\$	5	5	Activities
Total in Envelope		S	\$	S	Activities
Chair Capta A United	NOTE: The envelope or designee:	collect ALL SECC dona	his envelope face and co o (2) signatures are requ Date: Date:	/2025 /2025 -up, contact	

Reporting Special Events & Fundraising Activities. Should you have cash or checks from special events, Chairs and Captains should report them to United Way as frequently as possible separate from paper pledges. It is important to have donations picked up regularly throughout the campaign and to not hold them until the end of the campaign. The form pictured here (and available on the Resources for Chairs and Captains page on the SECC website) should be used to report special event donations to United Way. There should be ONE form for EACH event – use additional report forms when reporting more than one event.

PLEASE COMPLE	Department of Human Re	sources	99(9)35351(
	ion-Section) Code Enter C		de		
Address: Agency/Department Address City/Zip Agency/Dep			City/Zip Agency/Departr	ment City/Zip	
Name of Captain: Nam		Pt	one Number Captain's ph	one number	
Email of Captain: Capt	tain@example.com Event (i.e. Comhole tourn				Reporting
Name of Event_Name		L EVENT MON	IIEC ONLY		Nepol tilig
9		Only) (DO NOT inclu			
Name of Approved Charity	Agency 5-Digit Code	Total Cash	Total Checks	Total Gift	Special Events &
Charity Name	11111	\$ 155.00	\$ 5.00	\$ 160.00	•
Charity Name	22222	\$ 160.00	\$ 0.00	\$ 160.00	Fundraising
Charity Name	33333 \$ 150.00 \$ 10.00		s 1 unu aising	Tullulaisilig	
Total in Envelope		\$ 465.00	\$ 15.00	\$ 480.00	Activities
В	y signing below, I am aff	irming the validity of t	his envelope face and or	ontent.	Activities
			o (2) signatures are requ	iired below.	
Cha	Chair or De ir or designee;	signee's Signature	Date:/	/2025	
Capt	Captain's tain or designee:	Signature	Date: /	/2025	
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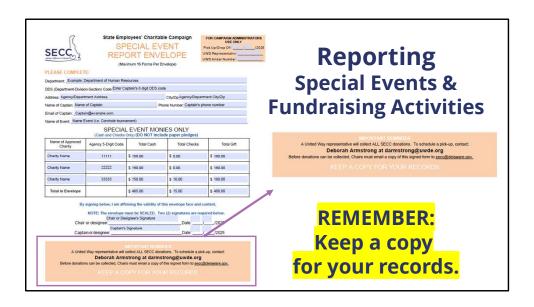
At the top of this report form, Captains should enter their department name, DDS code, work address, and their name and contact information, as well as the name of the event.

PLEASE COMPLE Department Example:	Department of Human Re	esources			
DDS (Department-Divisi	ion-Section) Code Enter C	aptain's 6 digit DDS co	de		
Address: Agency/Department Address City/Zip Agency/Dep		City/Zip Agency/Departr			
Name of Captain: Name		Pt	none Number Captain's ph	one number	_
Email of Captain: _Capt					Reporting
Name of Event_Name	Event (i.e. Comhole tourn		UEO ONIIV	-	Reput tillg
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Name of Approved Charity	Agency 5-Digit Code	SDIGIT COOK TOTAL CASE TOTAL CHECKS TOTAL GR SPECIAL EVENT	Total Cash Total Checks Total Gi		Special Events &
Charity Name	11111	\$ 155.00	\$ 5.00	\$ 160.00	•
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Total in Envelope		\$ 465.00	\$ 15.00	\$ 480.00	Activities
By	signing below, I am aff	irming the validity of t	this envelope face and co	ontent.	Activities
		must be SEALED. Tw	vo (2) signatures are requ	ired below.	
Chai	r or designee:		Date:/	/2025	
Capt	Captain's ain or designee:	Signature	Date:/		

Then, enter the donation information in the table here. Agencies have the option to either have the funds raised donated to the general campaign (that is, undesignated) or can choose one to three charities to designate funds raised by their event; they can also determine how to split up those funds. In this example, this section of the Dept of Human Resources raised a total of \$480 to be split among three charities. The Captain has inputted the designated charity names and codes and divided the cash and checks evenly to those charities.

PLEASE COMPLET Department Example:	(Ma:	ORT ENVE	ELUPE	WD Representative	
DDS (Department-Division			de		
Address: Agency/Depart			City/Zip Agency/Departs	ment City/Zip	
Name of Captain: Name	of Captain	Pt	one Number: Captain's ph	none number	
Email of Captain: Capta					Reporting
Name of Court Name I	Fuent (i.e. Combole four			-	reporting
		L EVENT MON Only) (DO NOT inclu			
Name of Approved Charity	Agency 5-Digit Code	Total Cash	Total Checks	Total Gift	Special Events &
Charity Name	11111	\$ 155.00	\$ 5.00	\$ 160.00	-
Charity Name	22222	\$ 160.00	\$ 0.00	\$ 180.00	Fundraising
Charity Name	33333	\$ 150.00	\$ 10.00	\$ 160.00	
Total in Envelope		\$ 465.00	\$ 15.00	\$ 480.00	Activities
By	signing below. I am affi	iming the validity of t	his envelope face and co	ontent.	
	HOTE: The annulope		- (0) signatures are requ		
Chair	Chair or De or designee:	signee's Signature	Date: /	/2025	
		Signature	Date: /	/2025	
Сарк	aro occupace.				
	Way representative will a	collect ALL SECC dona	ations. To schedule a pick	i-up, contact:	

Agency chairs (or their designee) should re-count the donations and verify the contribution totals on the report. Once the captain and chair (or designee) both count and verify the donation information, they should both sign and date the report.



When the report form is complete, the Chair should make a copy for their records AND send a copy to the SECC Coordinator as noted in the Important Reminder at the bottom of the form. Put all donations in a large envelope and attach the report form to the envelope. Make sure the envelope is securely sealed.

Chairs (or designees) can contact Deborah Armstrong from United Way to collect donations. Her contact information is listed in the Important Reminder at the bottom of the form.

Promoting the Campaign

CHARITY INFORMATION

- If available, share promotional information about charities
- Schedule in person or virtual meetings with charities

ASK THE SECC COORDINATOR FOR MORE



Promoting the Campaign

It's important to share information with employees about each of the unique charities that have been approved to participate in the campaign. Agency leadership, Chairs and Captains, and/or your agency's communications team can send promotional emails to employees and feature the charities on your agency's intranet. For an even more personalized experience, chairs and captains can invite individuals from charitable organizations to speak to employees in person or in virtual meetings using applications like Microsoft Teams, Zoom, and others. Charitable organizations participating in this year's campaign are eager to make connections with state employees. Ask the SECC coordinator for more information about scheduling meetings with charities.



Website tiles, logos, and branded images are available to use in promotional emails and flyers. You can download these images directly from the Resources for Chairs and Captains page on the SECC website.

Work with your agency's IT dept to put an SECC website tile on your agency's intranet during the campaign. This button can redirect employees to the SECC website where they can find information about the campaign and the charities it supports, as well as access to the online donation portal ePledge.

Work with your agency's communication dept to create and send SECC promotional emails to employees in your agency. The SECC Coordinator can assist with messaging if needed.



For all the resources mentioned in this training, visit the Resources for Chairs & Captains page on the SECC Website. If you have any questions or need assistance, contact the SECC Coordinator.



Thank you for taking time to view this training video. We hope it has been helpful to you. With your help, we can make this year's campaign a successful one. Have a great rest of your day.